

CASE STUDY: ABC FUND

Increasing awareness of board approved plans to shareholders and potential investors.

Pristine Advisors

An award-winning firm that has built a reputation for providing high-end experience in:

- Investor Relations,
- Public Relations
- Media Relations field.

With thousands of valuable contacts and over 33 years in operation.



INVESTOR RELATIONS PUBLIC RELATIONS MARKETING



AWARD WINNING



33 YEARS OF EXPERTISE



EXPERIENCED TEAM

Overview

The **ABC Fund** was in the process of implementating a Management Distribution Plan (MDP) that the board approved.

ABC Funds aims were:

- Raise awareness of this new plan to its current shareholder base,
- Attract new retail investors looking for new study cash flow.

ABC Fund had announced that under the MDP, the Fund would pay 11% of NAV per year, in quarterly cash distributers.

Solution

Pristine Advisers worked with **ABC Fund** to develop a set of clear objectives in order to best address their new MDP that included:

- Increasing the Fund's market value amid uncertainty in the CEF market
- Developing a clear and concise message platform
- Strengthening institutional ownership in order to gain a higher profile and knowledgeable investor base.

Pristine Advisers drew upon its diverse set of strengths and experience to establish specific solutions:

Provided investors with outreach platform for ease of information access.

Recreated the Funds Investors pitch with compelling growth proposition and focus on future performance. Planned and executed investor roadshows in major financial centers thoughout the U.S.

Created a social media presence for the Fund to allow for continuous flow of key information.

Participated in our closed end Fund conference attracted global high net worth investors. **Produced** and delivered a mailing to the Funds NOBO List to increase awareness.

Introducing our 9,000+ broker database to the Fund through a mailing. Attended the Financial Conference in Las Vegas, with a premailing to 1,000 LV brokers.

Results

Our program helped strengthen relationships with this Fund's current shareholders and also helped establish new relationships within the investment community.

21%

Increase in the Funds average annual total return.

13%

Increase in net asset value.

17%

Increase in share price.

13%

Increase in total net asset value.

45%

Increase in database Increase in 5months.

140%

Increase in conference I call attendance.

226%

exposure.

Increase in media

448%

Increase in website traffic.